

**DRUG FREE BUSINESS:  
PRIVATE LABEL PROGRAM FOR SCHOOL TRANSPORTATION ASSOCIATIONS**

# Providing the professional help, answers and services your members need

*Drug-free Workplaces: saving  
you money, headaches, and  
reducing your risks*

*Special Offer: Your organization  
can now offer drug testing,  
Employee Assistance Programs  
(EAP) and background checking  
services to your members and earn  
cash for every test or background  
check performed*

Type of Test	Price at any Drug Free Business Network Site
Standard Forensic Drug Test Panel	\$40
DOT/Federal SAMHSA-5	\$44
Breath Alcohol	\$27
An additional drug test collection fee may apply when using some 3rd party sites	
On-site collection and BAT services available in most areas for a small additional fee	
EAP Helpline: Full-Service, broad-brush EAP services for entire family—\$10 per year	
Comprehensive background screening pack- ages from \$10	

**Call for details about the  
DFB Private Label Program**

**Drug Free Business**

**11511 NE 195th St.**

**Suite 102**

**Bothell, WA 98011**

**Phone: 800.598.3437**

**Fax: 425.368.1567**

**E-mail: [info@drugfreebusiness.org](mailto:info@drugfreebusiness.org)**

**DRUG FREE BUSINESS LETS YOU OFFER YOUR CLIENTS A COST-EFFECTIVE DRUG-FREE WORKPLACE PROGRAM. WE HAVE EVERYTHING YOU NEED AND WILL CUSTOMIZE A PROGRAM THAT REALLY WORKS FOR YOU AND YOUR ORGANIZATION'S MEMBERS OR CLIENTS.**

**Services provided by Drug Free Business:**

- Drug testing using the gold standard through SAMHSA certified laboratories
- Sample policies and policy development assistance—both DOT and non-DOT
- Unlimited consulting and troubleshooting
- Over 6,000 network testing locations throughout the nation
- Guidance in complying with state and federal drug/alcohol testing laws
- In-house Medical Review Officers (MRO)—certified by MROCC
- Secure web-based reporting of test results for speedy turnaround time
- Web based reporting allows you to monitor multiple branch locations
- Optional on-line random selection services at no additional charge
- Blind quality control specimens submitted to your lab at no extra charge
- Setup drug testing collection sites anywhere in the nation at no additional charge
- DOT and non-DOT supervisor training nationwide at no additional charge
- Certified trainers (collection, BAT, STT) on staff
- Live and online supervisor, manager and driver training
- Will assist your organization throughout a DOT audit at no additional charge
- Will assist your organization in applying for insurance discounts (where available)
- Consolidation of all your testing bills into one monthly itemized statement
- Optional Employee Assistance Programs (EAP) - and *EAP Helpline* nationwide
- We are active members in the following professional organizations:
  - Substance Abuse Program Administrators Assoc. (SAPAA)
  - Drug and Alcohol Testing Industry Association (DATIA)
  - Institute for a Drug-Free Workplace
  - National Drug-Free Workplace Alliance
  - Employee Assistance Professionals Association (EAPA)
  - Society for Human Resource Managers (SHRM)
- **All this plus overnight reporting for most tests—at a price that is probably much less than your members or clients are now paying.**
- **New Over 100 employment and tenant screening reports available.** All background screening services are FCRA compliant.
- **New EAP Helpline**—cost effective employee assistance program for your employees and their families, with nation-wide service

Drug Free Business is a 501(c)(3) not-for-profit corporation founded in 1988. We have over 2,500 participating employers.



## **DRUG FREE BUSINESS NOW OFFERS: PRIVATE LABEL PROGRAM FOR SCHOOL TRANSPORTATION ASSOCIATIONS**

As an employer association you can now offer third-party-administrator (TPA) services to your members and other employers in your field that include the following drug-free workplace services:

- *Employment drug testing – that meets federal government standards*
- *Department of Transportation (DOT) compliant programs, e.g. commercial drivers, bus and van drivers*
- *Random selection services and tracking*
- *Supervisor, management and driver training – live on-line webinars, DVDs, Web based interactive training*
- *Thousands of collection sites – on-site collections available in most areas for a small additional fee*
- *Policies and procedures – templates and review of existing policies for compliance with federal and state laws regulating drug testing*
- *Employee Assistance Programs – 800-Helpline and Supervisor Hotline*
- *Background checking services*
  - ◇ *Employee screening*
  - ◇ *Credit reports*
  - ◇ *Employment & Education verifications*
  - ◇ *Tenant screening*
  - ◇ *Criminal records*
  - ◇ *Sex offender reports and many more*

Why should you be interested?

- *School districts in your association need these services and too often are paying outrageous prices for testing or background checking services that may not be accurate or meet federal regulatory standards.*
- *Offering these services gets your name out in your community – you'll be offering great services at very reasonable prices. This will provide another powerful reason for districts to join your association.*
- *You don't have to do any work except offer the services to employers in your association and fill out contact information – unless you want to.*
- *This is a new income stream for your organization – We pay you cash for every test or background check performed – you may charge what you wish for setup fees, membership fees, random selection service fees, or just bundle all these services into a special low-cost package for your members.*

How does it work?

- *You tell us what you want to charge your members (or others) for these services- we can help you determine reasonable prices*
- *Drug Free Business quietly does all the third-party administration work in the background. We set up your clients with laboratory testing accounts, identify and setup as many collection sites as needed. We furnish your members (employers) with policy and procedure templates or review their current policies. We furnish pre-printed custody & control forms to each employer with maps showing where to go for testing. We provide unlimited telephone consultation to your members.*
- *Your participating member will be automatically notified by email whenever there is an important action to take, or a document to view. Your members (the DER – Designated Employer Representative) then log on to our encrypted, secure web-site to view and print testing results, their employee roster and testing history, random selections, etc.*
- *Your profit margin is dependant on what prices you want to charge for the services. Expect 10-15% or more. We will furnish you with a QuickBooks™ data file each month that you can import into your accounting process, or you can just let us handle the billing.*
- *One or more of your trusted association managers will be designated as an Administrator for your programs – and of course that person can also log on at any time and see all of the testing activity for each individual organization - if you wish.*